



Hereford & Worcester Fire Authority

Record of an Authority decision delegated to an Officer as required under Regulation 7 of the Openness of Local Government Bodies Regulation 2014

Subject of decision	Direct Award the purchase Mobile Data Terminals, installations maintenance and support contract to Motorola Solutions for a period of 36 months from 21 st September 2018, via the Firelink (Airwave) Framework.
Officer name	Jon Pryce
Job title	Area Commander, Head of Operations Support
Date decision taken	20/09/2018
Reasons for the decision	Firelink Project Agreement (Airwave) is a national public sector procurement framework that HWFRS can access. Airwave is a national government led contract made directly with Home Office, which allows Motorola to supply and deal directly with all Emergency Services. This is a fully managed service whereby Motorola (the company who deliver the Airwave contract), not only provide the network coverage but also the hardware, installations and maintenance. HWFRS will benefit from using the Firelink Framework as it is: quick and easy to use, no sign up fee, quantity price breaks available of over 100 units. The Authority also made non cashable savings due to using the National Airwave Framework and not having to run a full tender process, which can involve an extensive and lengthy process with high demands on staff and additional risks of legal challenge from suppliers. Collaborative purchase with SFRS has also resulted resilience and interoperability through the Joint Emergency Services Interoperability Programme (JESIP) and Command Support Incidents.
Details of decision	The Authority requires 76 MDT Devices with cab mounts to be procured as a one off purchase. In addition an installation, maintenance and support contract for 36 months. Airwave will provide the Panasonic CF33 'package' with ongoing support/repair. This package includes: • Vehicle survey and design amendments • Airwave reference system approval costs • Roll out project management

	• Support from Airwave Technical authority and service management team • Tablet • Power Supply • Dock • Replacement 4G antennae • Grab handle (Which can be left on when in the dock) • A genuine fully managed service, with ongoing support for 3 years. • Cover for the vehicle installation • Management of any repairs Contract Value for HWFRS £296,493.48 • Panasonic CF33 Devices £239,400 and Fully Managed Support £57,093.48 (total over 36 months)
Details of alternative options considered and rejected (if any)	The following options were rejected • Procurement via the Open Market. There are numerous devices laptop, computer and tablet style on the market that could host the software and could be fitted by a range of suppliers; this would also allow the upgrade for MDT2 to take place. But this option is not preferable as it is above OJEU threshold and would require a specific OJEU compliant process to be undertaken. This route would impact on HWFRS as the time needed to carry out bid evaluations doesn't align with the ICT department resource capacity. There is also no guarantee that the outcome of the procurement process will make sufficient cost savings for HWFRS due the low quantity of devices being purchased. • OJEU Procurement- Not preferable as there is a compliant government framework that can meet our requirements instead. Crown Commercial Services (CCS), RM3733 Technology Service 2 Framework; Lot 1- Hardware. CCS, a national public sector procurement framework, it offers a wide range of options and suppliers with heavily discounted public sector specific products. This framework complies with all appropriate and relevant legal requirements. • The option for a national collaborative procurement was explored in 2017, which was lead by Dorset & Wiltshire Fire and Rescue Service (D&WFRS) on behalf of 7 Fire and Rescue Service. This procurement was run as mini competition by CCS via the RM3733 Technology Service 2 Framework- Lot 1- Hardware. Due to HWFRS ICT capacity to deliver a replacement MDT project HWFRS were unable to participate within this procurement exercise within the given timescale, following our initial expressed interest.

	Due to the success of the previous aggregated national collaborative procurement a repeat national exercise may be run in 2019, however no timescales or Fire Service has yet been identified to lead this procurement, making the viability of this aggregated demand not possible to determine at this time. HWFRS have only a limited window in relation to ICT capacity to undertake this procurement and implementation and it is not likely to align with any future national process.
Any interests declared by a Member or Officer	N/A
Links to relevant background documents or information	SMB Paper December 2016 SMB Paper May 2018

To be completed by Committee & Members' Services
Log No