



Service Maintenance and Repair of Fixed Air Compressors

Subject: Procurement Report
Date: 24th November 2021
Reference: HWFRS/122

1. Background

Hereford & Worcester Fire and Rescue Service operates on a 24 hour per day/7 days per week /365 days per year basis. The mission of the Service is to make the communities we serve safer through prevention, protection and response activities.

Participating Services and Participating Customers recognise their duty, so far as is reasonably practicable, to provide safe systems of work, including providing suitable protective equipment to safeguard the safety and health of its employees and public whilst carrying out firefighting and other duties from risks that cannot otherwise be controlled.

It is, therefore, vital that Respiratory Protective Equipment and related equipment provided to operational personnel is fit for purpose, meets operational needs and is compatible with existing protective equipment and meets or exceeds nationally established standards for quality and performance.

Respiratory Protective Equipment shall be capable of operating at all Fire and Rescue Service operational incidents and in a multiplicity of environments and be operated in accordance with the Guidance.

Respiratory Protective Equipment shall allow personnel to breathe in atmospheres that are oxygen deficient, toxic or hazardous during Fire and Rescue Service operations.

In addition, Respiratory Protective Equipment will be used in the training environment, where it will be repeatedly subjected to high temperatures and prolonged usage, including use in confined spaces and fire behavioural training scenarios. The Respiratory Protective Equipment shall be sufficiently robust to withstand such usage.

This document aims to provide a clear and transparent rationale for how the appropriate supplier has been selected to provide the Servicing and Maintenance of the Fixed Breathing Air Compressors. The Service has assessed the appropriate procurement routes, the appropriate available partners and the relevant cost of those partners.

2. Service Review

The current arrangement for the servicing, maintenance and repair of fixed air compressors was due to expire 31st December 2021.

As part HWFRS review and finalising the process the following documents were agreed.

Finalising of Tender Documents

1. Invitation to Tender **Appendix 1**

2. Appendix B- Specification **Appendix 1**
3. Appendix C- Questionnaire **Appendix 1**
4. Appendix G- Pricing Schedule **Appendix 2**

The specification was agreed by the equipment manager and the following evaluation criteria allocated which includes the following headings:-

- Technical Capacity (35%)
- Quality of Service (45%)
- Price (20%)

See **Appendix 1**- Specification

The Authority is seeking the provision of a single contractor for the Service, Maintenance and Repair of Fixed Breathing Air Compressors for a period of 5 years from 1st January 2022, with a possible extension not to exceed 24 months, for the Service, Maintenance and Repair of Fixed Air Compressors for all 10 of its sites.

3. Procurement

The Tender for the Service, Maintenance and Repair of Fixed Air Compressors was advertised on 28th September 2021, with a closing date for applications on 26th October 2021.

This was undertaken as an open tender and published on the BlueLight Portal eu-supply.com

1. Evaluation Stage

Evaluation Stages

Stage 1- Evaluated Price (20%)

Stage 2- Evaluated structured response to questions; Technical (35%) and Quality (45%)

Stage 3- No amplification/clarification requested

Evaluation questions were based on the following overarching criteria and weighted scores:

Award Criteria		Weightings
Technical Capacity		35%
Quality of Service		45%
Specification of Requirements	30%	
Documents	15%	
Warranty	15%	
Spare Parts	5%	
Complaints	20%	
Support	15%	
Price		20%

Bids were received from the following two suppliers

1. Powair Engineering Ltd
2. Revolution Air Services Ltd

Stage 1- Price (30%)

A full cost evaluation was carried out on both of the suppliers returned pricing schedules based on the contract period (5 years).

Stage 2- Technical (35%) and Quality (45%)

The supplier’s tenders submissions were reviewed against the above criteria and specification (**Appendix 1**) with the evaluation panel consisting of Equipment Manager and Procurement and Contracts Manager agreeing, through consensus, an overall score for each question.

The below table summaries the weighted scores achieved by each of the two suppliers

Criteria	Area		TOTAL SCORE AVAILABLE	Powair Engineering Ltd		Revolution Air Services Ltd	
5	Mandatory Questions		Pass / Fail	Pass		Pass	
6	Technical Capacity		35%	28%		35%	
7	Quality of Service		45%	Points Scored	Weighted Score	Points Scored	Weighted Score
	Specification of Requirements	30%		105	28.35%	140	33.75%
	Documents	15%		45		60	
	Warranty	15%		30		40	
	Spare Parts	5%		45		60	
	Complaints	20%		30		30	
	Support	15%		60		45	
8	Price		20%	17.07%		20%	
Total			100%	73.42%		88.75%	



4. Recommended Decision

Revolution Air Services are appointed for the Service, Maintenance and Repair of Fixed Air Compressors.

Contract Value would be £103,545 based on a 5 year contract.

5. Full Audit trail (including Specification/Scoring matrix)

[Revolution Air Services Ltd - All Documents](#)

Appendix 1- Instructions To Tender, Specification and Evaluation Criteria	 Instructions To Tender Air Compress
Appendix 2- Appendix G Pricing Schedule	 Appendix G Pricing Schedule Air Compr

